



## **GeoPost announces a turnover of almost €3 billion in 2006**

**Paris, 17 April 2006** – GeoPost, a subsidiary of the French group La Poste and a major player on the international express BtoB delivery market, recorded a turnover of €2.969 billion in 2006, representing growth of almost 16% on 2005, along with an operating result in excess of €200 million. In just five years, GeoPost has almost doubled its turnover and has reached a level of profitability which bears comparison with the best in the profession.

The year 2006 saw GeoPost reach second place in Europe on the express parcel market in terms of volume – 500 million express parcels carried in 2006 – on behalf of 300,000 customers.

An offensive acquisition strategy in France, with Exapaq, in Greece with Interattica and in Spain with new Seur franchises, alongside very strong organic growth, enabled the company to enjoy this exceptional growth rate. The results also benefited from the group's good performances on growth markets, particularly those of Central and Eastern Europe.

The GeoPost group, with leader subsidiaries on the various domestic markets, and thanks to its top quality European transport network, has now reached third place in Europe for express parcels in terms of turnover.

### **About GeoPost**

*GeoPost, a parcel specialist and a major player on the express market, brings together all the La Poste group's express subsidiaries. Established across Europe, and serving over 230 countries on behalf of over 300,000 customers throughout the world, the GeoPost group is number one in France, number three in Europe, with a turnover of €2.969 billion and second in Europe in terms of volumes carried.*